

SPRING 2022

GRASS & GRIT



A word from John...

Well, I have had to eat my words a few times this year as the goalposts on container delivery times keep moving out.

I do apologize for these late deliveries however it appears to be the world we live in at the moment. New Zealand seems to get penalized for being at the bottom of the earth.

There is no doubt in my mind that it has been the worst year for shipping delays in our company history. That is a shame when we are currently sitting on orders for a record season otherwise.

In saying that, there appears to be light at the end of the tunnel for the 2023/2024 season.

Shipping costs have started to ease back (to

about double the historical cost), and our suppliers are reasonably confident that they should be able to supply as long as our orders are in early enough. Also some of the 2023 pricing has already come through with far more moderate increases than what we have experienced this year.

Our priority is making sure that we have enough parts and whole goods on order to fill the need in the market.

We are moving forward on the assumption that our farming sector will continue to make good progress in spite of all the headwinds with weather irregularities and pending government regulations.

Thank you for your faith in us and your loyalty while we work through this season.

It is always a pleasure to serve and support you to make farming more profitable and sustainable.

Kind regards,



Lars Pasedag joins Krone Team

Krone Agriculture, Spelle, Germany, 29 August 2022.

Krone is excited to announce the appointment of Lars Pasedag to the position of Sales Manager Australia, New Zealand and Southeast Asia.

This newly created role supports Krone's distributor network in partnership with Kubota in Australia and Tulloch Farm Machines in New Zealand and their respective dealer networks.

Lars Pasedag has been part of the Krone team in various capacities over the years, originally working in the Krone headquarters in Germany.

Lars moved to Australia where he joined the Kubota Australia team in year 2005, responsible for the marketing and product management of Krone along with other Kubota products.

Lars is excited to join the Krone team once again and expand the footprint of the innovative and customer focused Krone brand.

Krone is going through a time of innovation with many impressive products and technology

features in the pipeline.

Krone is a market leader in disc mowers, rotary rakes and tedders, forage wagons and trailers, round and square balers as well as self-propelled mowers and forage harvesters.

Continuing to build the Krone brand, Lars will be the go-to-person for dealers and distributors requiring sales support. Lars provides expertise on sales and technical advice on the Krone product range.

Lars will act as an intermediate between the Krone factory in Germany and dealers, distributors and customers in Australia, New Zealand and Southeast Asia.

With his great customer focus and passion for the agricultural machinery industry, Krone is pleased to welcome Lars to the team.

Lars Pasedag is based in Melbourne and can be contacted via email:

lars.pasedag@krone.de



SPRING 2022

A GOOD READ



Krone Swadro takes on tough assignment in North Canterbury SW Broom Contracting - Canterbury

When you are making silage in North Canterbury, you don't want to get caught out by a northwest wind. A strong nor'wester can turn fresh grass into hay within hours.

For that reason, last year contractor Simon Broom added a new Krone Swadro TC 1370 centre-delivery rake to his fleet. After a season on the job, he says, it has done a great job and stood up to a heavy workload.

The Swadro 1370 offers variable working widths from 10.8m to 13.5m. It gives Simon the ability to rake in two big rows from his triple mower so he can quickly feed the crop into his forage harvester or one of his round or square balers.

"We ran a Krone Swadro 1400 for four seasons. It can work up to 13.5m wide, and it did a great job so we were happy to buy another Krone rake."

Simon says the new Swadro 1370 has a number of improvements over the previous model. They include bigger transport and jockey tyres and a better hydraulic suspension system on the rotors. SW Broom Contracting provides a full range of services. Ag work usually kicks off in August and goes through until about October. At that time the focus shifts to making balage and bulk silage.

"We have a set of triple mowers with groupers on the back. They can give us a cut up to 9.1m wide," Simon says.

"In the early part of the season, we can leave the grass spread out across the width of the mower so it wilts faster. But later on, we use the grouper to bring in the grass from the outside mower.

"If we do that in both directions, then the rake can grab two cuts from the mower and move 18m of grass into a single swath. We would not be able to do that without the groupers

"When it is about to blow a nor' wester that allows us to keep grass in front of the chopper without it turning to hay. The new rake does a better job doing this than the earlier model."

There are a lot of pivot irrigators in North Canterbury, and pivot ruts are another hazard



of the job. Simon says with its better hydraulic suspension system, the new Swadro 1370 floats over the pivot ruts.

"Our older Swadro had springs on the two front rotors, but this new one has hydraulic accumulators. The hydraulic system allows us to vary the degree of float. When it is combined with the wider jockey tyres, it can float over pivot ruts.

Rakes with a standard buggy system just fall into pivot ruts.

"This new rake also fluffs up the swath better than the old one. It has 10 vertical tines on each rotor versus eight on the old, so it just seems to do a nicer job."

Simon says pulling in the grouped rows from the triple mower is not an easy job, but the new Swadro 1370 stood up to the task without any problems.

"When we get into the peak of the season, we chop until we drop with the forage harvester. The same goes for the rake. Raking is not the boys' job with us because it is critical to the whole operation. "Krone rakes just look bigger and stronger than other rakes. We got this new one because our old

one did such a good job and did not give us any grief. In its first season this new one did not have any downtime. It does not have any welding and it still looks great."

Although the Krone Swadro 1370 is ISOBUS capable and can run off the tractor's monitor, Simon prefers to run it with its own screen. That way he can pull it with one of his older tractors.

It normally works behind a 220-hp John Deere 7930. Simon reckons he doesn't necessarily need that much power to run the rake but it is a heavy implement and it does some hill work, so it is good to have that extra capacity.

"Some people use a toy tractor on the rake, but we don't like to do that."

Looking back, the old Swadro 1400 is still in good nick and it is staying on as the back-up rake. Looking ahead Simon has ordered a Krone Big M self-propelled mower to increase the capacity of that part of the operation.

The Big M has a cutting width of 10m. It also has groupers, so Simon says the Swadro 1370 will be able to rake in two if its rows into one swath.

NEWS & OFFERS

Krone Finance Offer - Extended to 31st December

Term	20% Deposit	30% Deposit	40% Deposit
12 Months	2.99%	2.29%	1.49%
24 Months	4.99%	4.59%	3.99%
36 Months	5.79%	5.49%	4.99%
48 Months	6.19%	5.99%	5.69%

- Period finance offer is valid for preapprovals by 31st December 2022.
- Deposit is based on the GST inclusive sum
- 3 months deferred payment option.
- Available on all Tulloch Imports Ltd new imported machines except for Krone BiG-M and BiG X.
- Offer extends to Einbock, Monosem, Bema, Supreme, Eurobagging, Sky and Strebel and is available via UDC or Heartland Bank (MARAC Finance)
- Further terms, conditions and lending criteria apply.

Gilbert Simon & Arthur Hamon visit from Sky Agriculture

We were very lucky to have special guests, Gilbert Simon and Arthur Hamon, from Sky Agriculture, visit us from France.

Sky Agriculture is our supplier of the EasyDrill Direct Drill. With up to four hoppers the Sky EasyDrill sows at two different depths simultaneously, making it ideal for establishing a multitude of seeds.

There is minimal disturbance to soil while also offering cover and diversity to the farming system through crop rotations making it ideal for regenerative farming.

John Tulloch and Tim Darling, our South Island Sales Manager, took the opportunity to visit a number of Sky customers with them while they were touring the country.

Our journey started in the South Island with a visit to Drummond & Etheridge customers in the Rakaia area who were

in the process of sowing peas. This was followed by visits to Mayfield, Pleasant Point, North Otago and North Canterbury to see a range of customers.

Gilbert and Arthur made their way back to our site in Masterton where additional training and product updates were given to Tulloch Farm Machine staff.

While here they stopped in to introduce themselves to a couple of Wairarapa customers.

Gilbert and Arthur continued on their tour of New Zealand by travelling north, hopefully it wasn't all business for them and they got to enjoy some of the best New Zealand has to offer while they were here.

We wish them happy travels on their way back to France and appreciate the time they spent with us.



From left: Arthur Hamon, Gilbert Simon and Mid Canterbury farmers, Peter and Steve Bierema



SPRING 2022

NEWS



Long-time owner of Krone Group, Dr Bernard Krone, has passed away

It is with deep sadness that we inform you of the passing of long-time owner of the Krone Group, Dr.-Ing. E.h. Bernard Krone, after a short serious illness in Spelle, Emsland, on October 14th, 2022 at the age of 82.

His passing is not only mourned by his family and relatives as well as more than 7,000 employees, but also the international agricultural engineering and European commercial vehicle industry, which the passionate family entrepreneur Dr Bernard Krone decisively shaped through his many years of work. Being in close contact with customers – the personal interaction with the people in the industries – has always been particularly close to his heart.

Dr Bernard Krone was regarded as a visionary man of action. His life motto was inspired by the philosopher Dante Alighieri: “One waits for the times to change, the other seizes them and acts”, and he acted – naturally.

He continuously developed the company and made ground-breaking decisions to diversify the business. In addition to entering the commercial vehicle sector, he established, among other things, self-propelled technology in agricultural engineering and specialised the Krone company in forage harvesting technology. He thus shaped the corporate group over many decades, developed products and set the course before officially retiring from the operational business in 2010 and handing over the helm to his son Bernard Krone.

With the early arrangement of the company succession for the benefit of the Krone Group, he once again demonstrated entrepreneurial foresight. His most important advice to his successor:

“Always remain the blacksmith from Emsland like your great-grandfather, your grandfather and your father.”

His commitment had an impact far beyond the boundaries of the company. He was also fully devoted to association work: at the Chamber of Commerce and Industry, in the in the Agricultural Machinery and Farm Tractor Association (LAV), as President of the European Agricultural Machinery Industry Association (CEMA), in the Association for Mechanical and Plant Engineering

(VDMA), as longstanding Vice President of the German Association of the Automotive Industry (VDA), and as Chairman of the “Trailers, Special Bodies and Buses” manufacturers’ group. His achievements have been recognised time and time again.

The Institute of Technology of the University of Braunschweig awarded him an honorary doctorate. He received the Tilo-Freiherr-von-Wilmowsky Medal for “many years of valuable impulses for the benefit of people employed in agriculture”, the Max-Eyth-Denkünze in gold, and the former Prime Minister of Lower Saxony, Christian Wulff, presented him with the Cross of Merit on Ribbon of the Order of Merit of Lower Saxony.

Prime Minister President Stephan Weil awarded him with the Cross of Merit 1st Class of the State of Lower Saxony.

In addition, Dr Bernard Krone received the LEO industry award in the category “Innovation/Idea” for the concept of the well-known long truck. He was also awarded the Emsland Medal, the Grashof Denkmünze – the highest award of the Association of German Engineers – and the “Grossen Wagen” of the Bundesverband Güterkraftverkehr (BGL). The VDA appointed him an honorary member in 2013.

Dr Bernard Krone grew into the company from the very beginning.

From childhood, he was often allowed into the factory and to visit customers. As a 6-year-old pupil, he told his teacher that he could learn more in the workshop than at school. Of course, he continued to attend anyway, completed an apprenticeship after graduation and then began his academic training as a mechanical engineer in Cologne in 1959, as the youngest student at that time.

Three years later he successfully completed his studies and joined the company. His father then sent him to Ireland to spend time abroad.

He wanted to prepare him as early as possible to take over the company. In 1970, his father passed suddenly and much too early.

As sole heir, he took over the company’s agricultural machinery production in Spelle. His father left big shoes to fill for Dr Bernard Krone, but it was a matter of course for him to take on the responsibility.

In his private life, the father of three and multiple grandfather was committed to the interests of nature in his home region and beyond as a passionate hunter and farmer. Active participation in and promotion of local associations were, of course, an integral part of his work.

Even though the death of Dr Bernard Krone leaves a deep cut in the soul of the company, the lived values of the far-sighted yet down-to-earth Emsland native form the basis for the sustainable success of the company to this day.

Honesty, reliability, straightforwardness – these are terms by which many companions describe him full of esteem. It was always important for him to be a role model and to actively live this role.

The family, the entire company management and all employees will continue his life’s work with commitment for generations to come.

